

# CAROL MANN AGENCY

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## **RIGHTS LIST**

(As of 10/09/2019)

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**Please note**

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## Highlights

### BURNING BOY: *Notes on Stephen Crane*

Paul Auster

*Holt; Winter 2021*

In this stirring biography of Stephen Crane (1871-1900), Paul Auster presents a look at the life and creative energy of the young novelist, journalist, and poet who wrote *The Red Badge of Courage* in 1895.

Crane only lived 29 years and in that time he wrote novels, short stories, poetry, and was a noted journalist. His years, 1871-1900, coincided with the growth of the American Republic, the Industrial Revolution and the beginnings of Modernism. Auster identifies with and is in awe of this young, passionate writer and that informs his prose. The biography covers the span of Crane's short life, offering a window into life in New York and London at the end of the 19<sup>th</sup> century. It is a book only Paul Auster could write about a writer and his writing.

The book will be illustrated with 20-30 photos, selections of Crane's letters, handwritten manuscript pages and original book jackets. A companion anthology of Crane's work, curated by Auster, will accompany the publication of *Burning Boy*.

*Rights Sold:*

**France** (Actes Sud), **Germany** (Rowohlt), **Italy** (Einaudi), **Spain** (Planeta), **UK** (Faber & Faber)



## TALKING TO STRANGERS: *Selected Essays, Prefaces, and Other Writings 1967–2017*

Paul Auster

*Holt; May 21, 2019*

UK rights available

"Every novel is an equal collaboration between the writer and the reader, and it is the only place in the world where two strangers can meet on terms of absolute intimacy. I have spent my life in conversations with people I have never seen, with people I will never know, and I hope to continue until the day I stop breathing. It is the only job I've ever wanted." Those are the words with which Paul Auster concluded his 2006 Prince of Asturias Prize for Literature acceptance speech.

Now, more than ten years later, they serve as the inspiration for the title of his latest project, *TALKING TO STRANGERS: Selected Essays, Prefaces, and Other Writings*. This is the legacy volume chosen by Paul Auster to represent the best of his collected nonfiction over the past 40 years including speeches, op-eds, prefaces, and essays from 1967-2017.

*Rights Sold:*

**France** (Actes Sud), **Denmark** (Lindhart og Ringhof Forlag A/S), **Germany** (Rowohlt), **Korea** (Open Books), **Norway** (Aschehoug), **Spain** (Planeta)



## GHOSTS: *The Graphic Novel*

Paul Auster, Paul Karasik, and Lorenzo Mattotti

AND

## THE LOCKED ROOM: *The Graphic Novel*

Paul Auster, Paul Karasik, and Tillie Walden

*Picador; Winter 2022*

Following the success of *CITY OF GLASS: The Graphic Novel*, Paul Auster is completing the *New York Trilogy* graphic novel set with adaptations of *GHOSTS* and *THE LOCKED ROOM*. Each graphic novel will feature a different artist: Lorenzo Mattotti for *GHOSTS* and Tillie Walden for *THE LOCKED ROOM*.

Lorenzo Mattotti is an award-winning Italian artist and illustrator whose work has been published in numerous books and magazines around the world including *Cosmopolitan*, *Vogue*, *The New Yorker*, *Le Monde*, and *Vanity Fair*. His awards include an Eisner Award in 2003 for Best U.S. edition of Foreign Material and a 2017 Lucca Comics Award for Best Graphic Novel.

Tillie Walden is an American cartoonist who has published four graphic novels. Her first graphic memoir, *Spinning*, won the 2018 Eisner Award for Reality Based Work, making Walden one of the youngest recipients in the award's history.

**Note:** News of these graphic novels is strictly confidential and should be shared on a need-to-know basis. Anyone with knowledge of these books should be informed that the information is not to be released publicly.

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**UK** (Faber & Faber), **Spain** (Seix Barral), **Portugal** (ASA)

*Rights Sold, CITY OF GLASS: The Graphic Novel:*

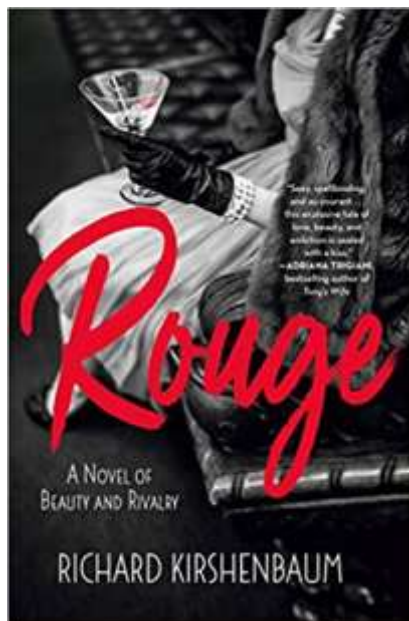
**Brazil** (Editora Planeta), **Denmark** (Per Kofod), **France** (Actes Sud), **Germany** (Reclam), **Greece** (Metaihmio), **Holland** (Atlas), **Hungary** (Kiado), **Israel** (Am Oved), **Italy** (Coconino Press), **Japan** (Kadokawa Shoten), **Korea** (Open Books), **Netherlands** (Uitgeverij Atlas), **Norway** (Minuskel Forlag), **Portugal** (ASA), **Serbia** (Komiko), **Spain** (Navona), **Sweden** (Per Kofod), **Turkey** (Turkuvaz Kitapcilik Yayincilik A.S.), **UK** (Faber & Faber)



## ROUGE

Richard Kirschenbaum

*St. Martin's Press, June 25<sup>th</sup>, 2019*



ROUGE is a sexy, glamorous journey into the rivalry of the pioneers of powder, mascara and rouge.

This fast-paced novel examines the lives, loves, and sacrifices of the visionaries who invented the modern cosmetics industry: Josiah Herzenstein, born in a Polish Jewish Shtetl, the entrepreneur who transforms herself into a global style icon and the richest woman in the world, Josephine Herz; Constance Gardiner, her rival, the ultimate society woman who invents the door-to-door business and its female workforce but whose deepest secret threatens everything; CeeCee Lopez, the bi-racial beauty and founder of the first African American woman's hair relaxer business, who overcomes prejudice and heartbreak to become her community's first female millionaire. The cast of characters is rounded out by Mickey Heron, a dashing, sexy ladies' man

whose cosmetics business is founded in a Hollywood brothel. All are bound in a struggle to be number one, doing *anything* to get there...including murder.

Sony Pictures has acquired film rights to ROUGE for production by *Academy Award* winning producer, Wendy Finerman, known for turning such books as "Forrest Gump" and "The Devil Wears Prada" into blockbuster movies. The film will feature A-list stars, still yet to be cast.

*"Reading Rouge is a delicious and cherished treat! Stand up and cheer for the iconic female cosmetic industry pioneers who were brilliant, beautiful and beyond their years in entrepreneurial genius. I can't wait to be on set filming this book." —Wendy Finerman,*

*"I couldn't put it down! The perfect summer and vacation read when I'm on the road." —Venus Williams, tennis champion, entrepreneur, founder EleVen by Venus*

*"A vivid portrait of glamorous, feisty women contending for the crown of cosmetics queen." — Kirkus Review*

*Rights Sold*

**France** (Michel Lafon Publishing), **Germany** (Amazon Germany), **Ukraine** (VIVAT), **Bulgaria** (LIST-Kryg)



**BOOTSTRAP GUIDE TO BREAKING FREE FROM BULLYING:**  
*Twelve Stories That Teach Your Children to Break Free From Teasing,  
Bullying, and Subtle Exclusion*

Dr. Kim John Payne

*Shambhala; Spring 2021*

From the internationally bestselling author of *Simplicity Parenting*, which has sold in 16 countries (see page 15), Kim John Payne, this fresh take on bullying is essential for parents and teachers to understand what their kids are up against in order to help them navigate the social landmines of their world.

The current Zero Tolerance approach employed by parents and schools to combat violent or aggressive behavior in children has proven ineffective. Dr. Payne and other parenting experts agree that this is because a Zero Tolerance approach essentially tries to bully children into not bullying. Zero tolerance means zero room for growth.

*The Bootstrap Guide To Breaking Free from Bullying* is the antidote to our failing efforts to fix childhood aggression. Dr. Payne has created a new, individual child-based approach to deal with exclusion cultures at school, in sports, and at home, through a combination of peer mentoring and practiced parental guidance based on the very practical philosophy that “you can’t control what comes at you in life, but you absolutely can control where and how you meet it.” Dr. Payne has compiled a series of “lessons” that empower the targeted child and his or her parent(s) to break the bullying cycle. These lessons, co-written by author/journalist Luis Fernando Llosa, are based in thirty years of field research conducted by Dr. Payne, whose social inclusion programs have been implemented in thousands of schools worldwide. In addition to lessons, Dr. Payne includes fifteen youth-narrated stories, told in the voices of conscientious big brothers and sisters—ages sixteen to eighteen—who found ways to overcome various forms of exclusion, teasing and bullying during their middle school years.

There is nothing like Dr. Payne’s approach, which has served him well in his over 20 years of teaching. He already has 1,500 Social Intervention coaches in schools trained to buy and use this book in addition to his army of SIMPLICITY PARENTING coaches who work with parents around the world.



## PERCEPTION: *How Our Bodies Shape Our Minds*

Dr. Dennis Proffitt and Drake Baer

*St. Martin's Press; July 28, 2020*

UK Rights Available

Could the secret to improving children's test scores lie in increasing visual and physical elements of learning? Could one learn to dribble like Steph Curry by understanding the brain/body connection? Might the physical and visual elements of VR finally be harnessed to provide some relief from PTSD? The answers can be explained in "embodied cognition," the growing field pioneered by Dr. Dennis Proffitt with nearly 40 years of research. *HUMAN NATURE: How the Human Body Shapes Human Experience* written with cowriter Drake Baer will be the first book to outline Dr. Dennis Proffitt's view of neuroscience in the context of real-world ramifications.

Dennis Proffitt has had a direct hand in developing the field of embodied cognition. In his almost forty-year tenure at the University of Virginia, Denny's studies have repeatedly shown that our visual experiences of the world are as much about ourselves—our bodies and purposes—as they are about our physical surroundings. These research findings have changed the way science understands sight. To date, he has published over 200 academic papers and book chapters. He has been continuously funded for 40 years by national institutes, such as NASA, NIH, and NSF; by the Department of Defense, DARPA, and all branches of the military; and by private industry, including Google, Intel, Microsoft, and Walt Disney Imagineering. His research has been widely covered in the popular press, including *The New York Times*, *Discover Magazine*, *Scientific American*, and *CBS Sunday Morning*.

Drake Baer is a growing voice in science writing. He is the director of content at the NeuroLeadership Institute (NLI), a science-based management consultancy helmed by David Rock, author of *Your Brain at Work*, and Heidi Grant, author of *No One Understands You and What to Do About It*. Clients include Microsoft, the United Nations, and a host of banking, pharma, and government entities. NLI will help promote the book as part of its thought leadership efforts, selling it at its conferences across the globe, with further promotional details to be determined. Before NLI, Drake held senior writing positions at *New York Magazine* and *Business Insider*, as well as a contributing writer role at *Fast Company*. He has consistently been a most-read author at his publications, reaching an estimated 40 million readers with his work over the past five years. He has interviewed Bill Gates, Daniel Kahneman, and Steph Curry; his investigative journalism has infuriated Elon Musk. He is followed by ten thousand people on Twitter, has taught a seminar on writing at the New School, and has served as a panelist at the Aspen Ideas Festival, *Wisdom 2.0 Business*, and other thought leadership events.

*Rights Sold:*

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## THIS WILL NEVER WORK: *The PayPal Story*

Jimmy Soni

*Simon & Schuster; Unscheduled*

Jimmy Soni, author of *A MIND AT PLAY* (see page 12) and *ROME'S LAST CITIZEN*, tells the story of the fight and triumph of the people who built PayPal - a company with its fingerprints on every aspect of our modern digital lives.

"We all felt like veterans of an intense military campaign," one employee remembered after it was all over. Survivors might be more accurate. Because in the face of nearly endless setbacks, PayPal pulled off the improbable: a stunningly successful IPO and its sale, that same year, to Ebay for \$1.5 billion.

But this company hasn't only shaped our present. The people who once worked there are busily crafting our future: as we speak, they are launching spaceships to colonize Mars, experimenting with technologies to extend the human lifespan well into the 100s, and building a new kind of financial institution that could, if it succeeds, change the face of finance forever. As founders or investors, they have a hand in nearly every significant technological development of our era.

Many of them have become wealthy beyond their wildest imaginations, but they work today as hard as they ever have in their lives. Success hasn't made them soft. Quite the opposite, in fact: it's endowed them with urgency, as well as the means to bring their most outlandish ideas to life. And all of this—their wealth, their outsized ambition, their belief that technology could do the unbelievable—crystallized at a moment in time two decades ago, when they built a company no one thought stood a chance of surviving, let alone succeeding.

The story of PayPal is a story of innovation at the front lines—a reminder that making something state of the art often means tolerating a state of chaos.

This book will be the first of its kind to tell the PayPal story, complete with emails from the early days of the company, Elon Musk's resignation letter, and other never before seen raw materials, as well as exclusive first-hand accounts from the founders including Elon Musk, Peter Thiel, Reid Hoffman, Max Levchin, and scores of others on one of the most daring entrepreneurial success stories of the Internet Era.

*Rights Sold:*

**China** (CTIC), **Japan** (Diamond Inc.), **Russia** (EKSMO), **UK** (Atlantic)

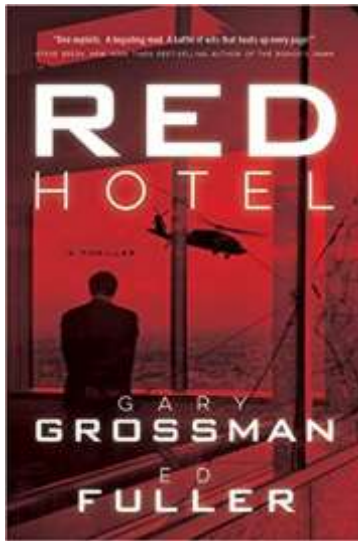




## RED HOTEL

Gary Grossman and Ed Fuller

*Beaufort Books; March 19<sup>th</sup>, 2019*



Tokyo, Japan. The guards at the Kensington Hotel sit in the back room watching security footage and playing their favorite game: guessing the back stories of people milling around in the lobby. Watching a couple cross the lobby, the guards make bets about the nature of their relationship: wife, girlfriend, escort. On another monitor, a FedEx truck weaves its way through Tokyo traffic. One of the guards glances over at the screen, just as it pulls up to the hotel. *It's an odd time for a delivery*, he thinks.

Meanwhile, nearly 7,000 miles away, it's midday in Washington D.C., and Dan Reilly, CEO of Kensington Hotels, is getting eaten alive by a congressional committee. With 21 deadly attacks against hotels which resulted in 1,799 deaths between 2002 and 2011, Reilly is appealing to the U.S. government to offer military and financial support to protect the hospitality industry. Just when it looks like Reilly is about to lose his plea, an aide comes tearing down the center aisle to whisper something in his ear. Cell phones throughout the congressional chamber start to buzz. There's been an explosion in Tokyo. A bomb in the back of a FedEx truck that ripped the façade off the front of the Kensington Hotel, killing and injuring dozens. While people run to the scene with the hopes of reaching survivors, one man walks calmly away from the wreckage, a coy smile playing on his lips.

With no way of identifying him, he is given the name “Smug”, and Reilly makes it his mission to track him down. Through his connections, college professors, comrades from his days in the military, security specialists, Riley learns, as suspected, that Smug is not acting alone. But the organization behind the perpetrator is not who they expect. Facilitated by the official government from a fearsome global superpower, the implications and reasons for these attacks are well beyond anything Reilly or his sources in the CIA and State Department could have imagined, and point not to random acts of terror, but calculated acts of war.

RED HOTEL is a collaboration between noted international thriller writer Gary Grossman and global executive Ed Fuller. The novel draws heavily on Fuller's experience with the intelligence community and his career as President of Marriott International. Fuller has worked in global hot spots during real-time crises, from Cairo during the fall of Mubarak to Tripoli and the last days of Ghaddafi. He oversaw the aftermath of bombings of Marriott properties in Jakarta and Mumbai, dealt with drug lords in Mexico and Central America, and created the threat assessment plan for his international properties. RED HOTEL is based on and inspired by his experience, and yields a globe-trotting thriller that's fiction right on the edge of reality.



## ONE DEGREE REVOLUTION: *Small Shifts, Big Changes*

Coby Kozlowski

*St. Martin's Press; January 7<sup>th</sup>, 2020*



From a thought leader in the movement for inspired living and the exciting field of transformative leadership, *One Degree Revolution* is a holistic program for self-inquiry and creating personal change that springs from *living* yoga, not just doing downward dog or the ascetic monk's transcendental search.

Living yoga teaches us how to discover what's real and true, to celebrate, live in wonder, and ride the waves of life with grace. Yoga's philosophy is infused with the author's strategies for skillfully and fully participating with the movement of life to manifest our

deepest desires and have a positive impact on the world. Coby shows readers how to dig deep and ask the right questions at the right time to access and open infinite personal possibilities, unveil a true sense of purpose and foster change.

*Yoga Journal* identifies Coby Kozlowski as one of seven teachers who have changed the practice. She is a valued faculty member at both Kripalu Yoga Center (60,000 yearly visitors) and Esalen Institute (120,000 yearly visitors), and is an in-demand presenter at retreats, festivals, conferences, colleges and corporations for large audiences ranging from Millennials to Boomers. Her widely popular courses are characterized by heartfelt humor, illuminating wisdom, inclusiveness, and her ability to inspire. She has over 4,000,000 personal followers on Facebook and Instagram. Coby takes yoga off the mat and into the world, challenging us to wake up, start living, and engage with life's rhythms.



## THE GENIUS HABIT: *How One Habit Can Radically Change Your Work and Your Life*

Laura Garnett

*Sourcebooks; February 5<sup>th</sup>, 2019*

THE GENIUS HABIT will help readers cultivate a deep understanding of their Zone of Genius—a unique, innate way of thinking, behaving, solving problems, and interacting with the world—that is key to thriving in today’s diverse and dynamic work environment. **English rights for THE GENIUS HABIT were [sold at auction](#) to Sourcebooks August 2017 and they will publish the book as a leading title in 2019.**

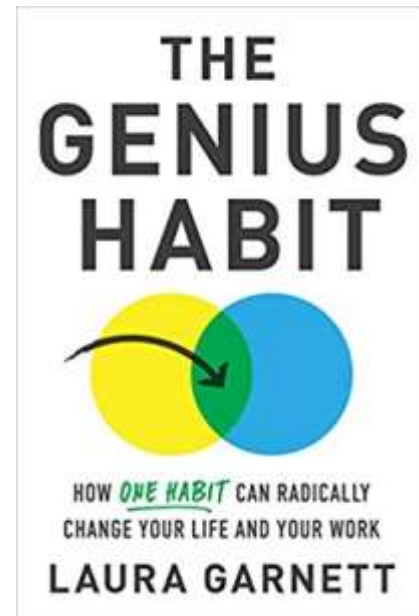
Laura has been making waves working with **top level executives at international companies such as Capital One, Verizon, Lionsgate, and Hewlett Packard**

**Enterprises** since her [TedX talk on defining your Zone of Genius in 2012](#)—a talk which Megyn Kelly gave a shout-out to in her book *Settle for More*. Laura draws on nearly a decade of work with Fortune 500 clients, hundreds of executives, and teams in workshops to give readers actionable advice based on *The Performance Tracker* tool she developed. The *Tracker*, which she has used to help high-profile clients transform their careers—and lives—has never been available to the public before and is an integral part of THE GENIUS HABIT. Prior to launching her own [NYC-based consultancy](#), Laura honed her marketing, branding, and mission-refining skills at companies like Capital One, American Express, IAC, and Google.

Laura is a performance strategist, speaker, and the creator of a powerful methodology designed to help you identify your unique genius and leverage it for greater impact, results, and satisfaction at work. THE GENIUS HABIT is an inspirational, aspirational, and practical exploration into how a process of tracking thoughts and behavior can help you spend more time in your Zone of Genius – that sweet spot when you’re challenged, fulfilled, and happily engaged in the work you’re doing.

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**China** (Beijing Wisdom and Culture Co.), **Russia** (Azbooka)





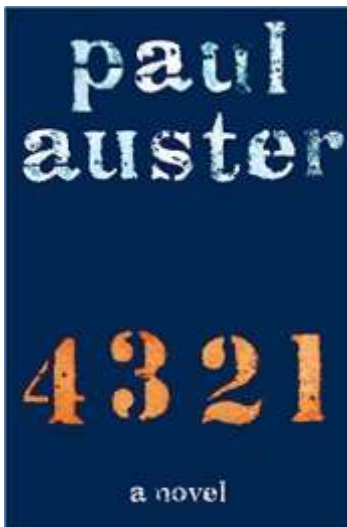
## International Bestsellers

4321

Paul Auster

*Henry Holt, January 31, 2017*

*Paul Auster's greatest, most heartbreaking and satisfying novel—a sweeping and surprising story of birthright and possibility, of love and of life itself: a masterpiece.*



*4321 was shortlisted for the Man Booker Prize for Fiction in 2017.*

Nearly two weeks early, on March 3, 1947, in the maternity ward of Beth Israel Hospital in Newark, New Jersey, Archibald Isaac Ferguson, the one and only child of Rose and Stanley Ferguson, is born. From that single beginning, Ferguson's life will take four simultaneous and independent fictional paths. Four identical Fergusons made of the same DNA, four boys who are the same boy, go on to lead four parallel and entirely different lives. Family fortunes diverge. Athletic skills and sex lives and friendships and intellectual passions contrast. Each Ferguson falls under the spell of the magnificent Amy Schneiderman, yet each Amy and each Ferguson have a relationship like no other. Meanwhile, readers will take in each Ferguson's pleasures and ache from each Ferguson's pains, as the mortal plot of each Ferguson's life rushes on.

As inventive and dexterously constructed as anything Paul Auster has ever written, yet with a passion for realism and a great tenderness and fierce attachment to history and to life itself that readers have never seen from Auster before. *4 3 2 1* is a marvelous and unforgettably affecting tour de force.

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**Azerbaijan** (Qanun), **Arabic** (Al-Mutawssit), **Brazil** (Companhia des Letres), **Bulgaria** (Colibri), **Canada** (McClelland & Stewart), **China** (Beijing Imaginist Time Culture Co., Ltd.), **Denmark** (Lindhardt og Ringhof), **Finland** (Tammi), **France** (Actes Sud), **Georgia** (Books in Batumi), **Germany** (Rowohlt), **Greece** (Metaihmio), **Hungary** (Europa), **Israel** (Am Oved), **Italy** (Einaudi), **Japan** (Shinchosha), **Korea** (Open Books), **Mexico** (Planeta), **Netherlands** (Busy Bee), **Norway** (H. Aschehoug & Co.), **Poland** (Znak), **Portugal** (ASA), **Russia** (ANA), **Romania** (Editura Art), **Serbia** (Geopoetika), **Spain** (Edicions 62), **Spain** (Planeta), **Sweden** (Bonniers), **Turkey** (Can Yanlari), **UK** (Faber & Faber), **Ukraine** (Folio)



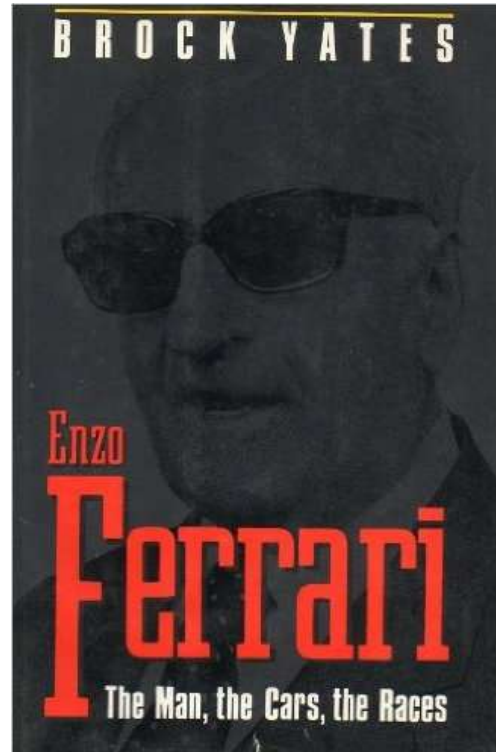
## FERRARI: *The Man, The Cars, The Races, The Machine*

Brock Yates

*Random House U.S.; Unscheduled*

**Brock Yates' 1991 biography of Italian auto titan, Enzo Ferrari will be updated and published as a movie tie-in to coincide with the upcoming movie directed by Michael Mann.**

To his legion of admirers, Enzo Ferrari (1898-1988) was a genius who personally created marvelous cars of advanced design. But as Car and Driver columnist Yates points out in this captivating, demythologizing biography, none of Ferrari's racing cars "was a glittering example of daring technology," and he had almost no hand in the making of the later road cars that bore his name. Revealed as a hot-tempered megalomaniac given to loud belching and countless amorous conquests, Ferrari fathered an illegitimate child and led a shadowy second life as a respite from the "simmering hatred" of his marriage. He portrayed himself as a loyal "motorized knight-errant," defending Italy's national honor, but in Yates's estimate he was interested solely in winning races and sometimes pushed his drivers to dangerous extremes. Yates deftly records the carnage of major races, business wheeling and dealing, and the political dimensions of motor racing from the pre-WWII Rome-Berlin Axis to today's ribbon-waving nationalism.



*Rights Sold:*

**Brazil** (Bestseller); **Bulgaria** (LOCUS); **China (simplified)** (JIC Bookstore Investment Co.); **Czech** (Mlada Fronta); **Denmark** (Lindhardt og Ringhof); **Hungary** (AthenaeUm Kaido); **Italy** (Garzanti Editore); **Russia** (EKSMO) ; **UK** (Penguin UK); **Ukraine** (Old Lion)



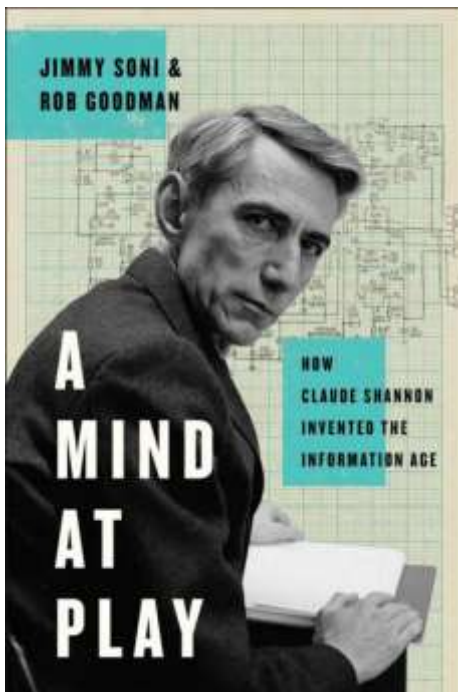
## **A MIND AT PLAY: How Claude Shannon Invented the Information Age**

Jimmy Soni and Rob Goodman

*Simon & Schuster; July 18<sup>th</sup>, 2017*

***“Claude Shannon wrote the ‘the Magna Carta of the Information Age’ and conceived of the basic concept underlying all digital computers. Jimmy Soni and Rob Goodman offer a long overdue, insightful, and humane portrait of this eccentric and towering genius.”—Walter Isaacson, New York Times Bestselling author of Steve Jobs, The Innovators, and Einstein***

***Nominated for a National Book Award in 2017***



Jimmy Soni and Rob Goodman present the incredible untold biography of one of the foremost intellects of the twentieth century: Claude Shannon—the neglected architect of the Information Age.

Every computer built, email sent, and webpage loaded finds its roots in the insights of Claude Shannon’s technological genius. A groundbreaking polymath, a brilliant tinkerer, and a digital pioneer, Shannon is responsible for the seminal text of the digital revolution, often referred to as the “Magna Carta of the Information Age.”

This elegantly written biography brings Shannon’s reclusive, playful genius to life in a narrative that reaches from the age of room-sized computers to the age of Apple. It’s the story of the origins of our digital world in the tunnels of MIT and the “idea factory” of Bell Labs, in the “scientists’ war” with Nazi

Germany, and in the work of Shannon’s collaborators and rivals, thinkers like Alan Turing, John von Neumann, Vannevar Bush, and Norbert Wiener.

*“A welcome and inspiring account of a largely unsung hero—unsung because, the authors suggest, he accomplished something so fundamental that it’s difficult to imagine a world without it.” – Kirkus Review*

*Rights Sold*

**China** (CITIC Press), **Japan** (Chikuma), **Korea** (Gombooks), **Russia** (EKSMO), **UK** (Amberley Press)

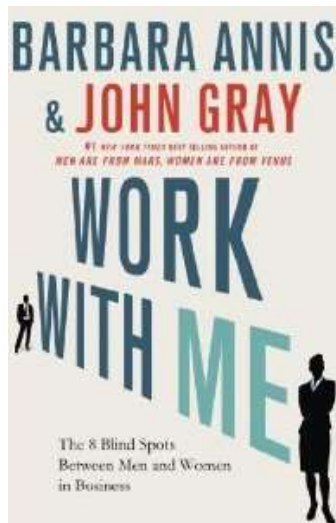


## WORK WITH ME: *The 8 Blind Spots Between Men and Women in Business*

Barbara Annis & John Gray

Palgrave Macmillan, May 2013

*A revolutionary system from internationally recognized experts in Gender Intelligence*



International corporate consultant and gender issues expert Barbara Annis and the multi-million copy bestselling author of *MEN ARE FROM MARS, WOMEN ARE FROM VENUS* John Gray, outline a revolutionary system where gender differences promote synergy and produce rewarding careers. Already their system has grandly impacted such prominent companies as American Express, IBM, and Microsoft. It is based on the results of 20 years of in-depth surveys of over 100,000 men and women in Fortune 500 companies around the world, which will be revealed in this book for the first time, and incorporates incontrovertible scientific data and organizational studies.

John Gray has a strong international presence, with Mars/Venus coaches located throughout the world. Barbara Annis, whose clients include such multinationals as Pearson, American Express, and Microsoft, has a new contract to do 200 workshops for SAP worldwide over the next 2 years. **Additional information about the authors international affiliations available upon request.**

*“In this must-read, Annis (an expert on workplace gender issues and chair of the women’s leadership board at Harvard’s Kennedy School of Government) and relationship expert Gray (author of the bestseller Men are from Mars, Women are from Venus) examine how and why men and women think differently at work, and what we can do about it. [...] Pragmatic and timely, this joint offering by two complementary experts—one from Mars and one from Venus—promises to be a game changer.”*

- *PW Review*

### *Rights Sold:*

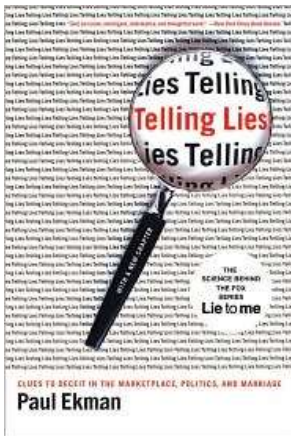
**UK** (Piatkus/Little, Brown), **France** (Michel Lafon), **Italy** (Rizzoli), **Holland** (Ank/Spectrum), **China** (Simplified: China Science, Traditional: Wealth Press Publishing); **Spanish language in USA and Latin America** (Océano de México); **Spanish language in Spain** (Zenith/Planeta); **Korea** (Thenan Contents Group); **Russia** (AST); **Brazil** (Companhia das Letras); **Poland** (Rebis); **World Arabic Rights** (Arab Scientific for World); **Romania** (Editura Vremea); **Denmark** (Nyt Nordisk); **Hungary** (Trivium Kiadó); **Czech** (Nakladatelstvi Prah)



# TELLING LIES: *Clues to Deceit in the Marketplace, Politics, and Marriage*

Paul Ekman

*The science behind the hit television series Lie to Me*™



From breaking the law to breaking a promise, how do people lie and how can they be caught? *Telling Lies* describes how lies vary in form and how they can differ from other types of misinformation that can reveal untruths. It discusses how a person’s body language, voice, and facial expressions can give away a lie but still fool professional lie hunters ... even judges, police officers, drug enforcement agents, and Secret Service agents. In this revised edition, Paul Ekman, a renowned expert in emotions research and nonverbal communication, adds a new chapter to present his latest research on his groundbreaking inquiry into lying and the methods for uncovering lies. Ekman has figured out the most important behavioral clues to deceit and he has done research that identifies the facial expressions that show whether someone is likely to become violent.

**Paul Ekman**, director of Paul Ekman Group, is the author of *Emotions Revealed*, *Emotional Awareness* (coauthored with the Dalai Lama), *Why Kids Lie* and eleven other books. The FOX series *Lie to Me* is based on his research. A professor emeritus at the University of California, San Francisco, he lives in the Bay area.

“Ekman [is] a pioneer in emotions research and nonverbal communication. . . . Accurate, intelligent, informative, and thoughtful.” —*New York Times Book Review*

“[A] wealth of detailed, practical information about lying and lie detection and a penetrating analysis of ethical implications.” —Jerome D. Frank, The John Hopkins School of Medicine

## **Foreign Sales**

TELLING LIES has sold in the following countries: **Arabic** (Obeikan Education Publishing); **Germany** (De Gruyter & Company); **Spain** (Espasa Libros); **Germany** (Rowohlt Verlag); **France** (Michel Lafon); **Italy** (Giunti); **Russia** (Piter Press Ltd.); **Romania** (Editura Trei); **Turkey** (Yakamoz Yayinlari); **Bulgaria** (Janua-98); **Hungary** (Kiado); **The Netherlands** (Uitgeverij Nieuwezijds); **Poland** (Polish Scientific Publishers); **China** (traditional characters, Psygarden); **China** (simplified characters, SDX Joint Publishing); **Japan** (Seishin Shobo); **Korea** (The Korea Economic Daily and Business Publications); **Estonia** (Varrak); **Ukraine** (Krajina Mriy); **Portugal** (Livros do Dia); **Slovakia** (Zman); **Czech Republic** (Aleph); **Lithuania** (Aukso Pieva); **Azerbaijan** (Qanun Publishing House).

Also by Paul Ekman: *WHY KIDS LIE: How Parents Can Encourage Truthfulness*, which has sold in the following countries: **France** (Editions Payot); **Germany** (Hoffmann Und Campe); **Italy** (Giunti); **Romania** (Editura Trei); **Japan** (Kawade Shobo Shinsha); **Spain** (Paidos Iberica); **Russia** (Popuri); **Turkey** (Yakamoz Yayinlari); **Ukraine** (Krajina Mriy)

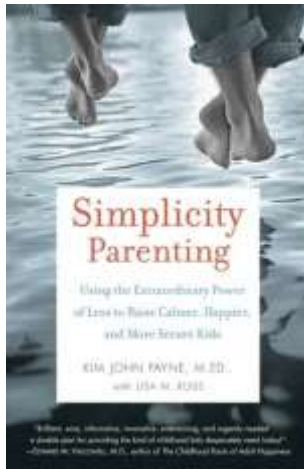




## **SIMPLICITY PARENTING: *Using the Extraordinary Power of Less to Raise Calmer, Happier, & More Secure Kids***

Kim John Payne

***Kim travels to speak to 10,000 to 20,000 people a year***



Today's busier, faster society is waging an undeclared war on childhood. With too much stuff, too many choices, and too little time, children can become anxious, have trouble with friends and school, or even be diagnosed with behavioral problems. Now internationally renowned family consultant Kim John Payne helps parents reclaim for their children the space and freedom that all kids need for their attention to deepen and their individuality to flourish. *Simplicity Parenting* offers inspiration, ideas, and a blueprint for change.

The Simplicity Parenting movement has been growing steadily over the last few years and there are now group leaders in the following countries: Hungary, Spain, Germany, UK, Greece, Turkey, Sweden, France, Czech Republic, Japan, China, Taiwan, Indonesia, Philippines, Australia, Israel, Russia, and Brazil. Each year, Dr. Payne's network of Simplicity Parenting

coaches grows, with each coach using this book as required reading for their classes and programs.

**In celebration of the *Simplicity Parenting's* ten year anniversary, Dr. Payne has revised his bestselling book with a focus on the fast-moving issue of screen use for children.**

**Kim John Payne** was born in Australia where he began his training in social services by working closely with street gangs in group homes. He later traveled to border camps in Jakarta and Thailand to work with refugees. Payne was a school counselor for 18 years and ran a private family practice for 15. He is a consultant and trainer to over 60 independent and public schools throughout the United States and has consulted for the South African Schools Federation, the Hungarian Ministry of Education, and educational associations in Israel, Russia, Australia, and the United Kingdom.

### *Rights Sold*

Revised Edition: **Germany** (Heyne); **Hungary** (Kulcslyuk); **Korea** (Golden Affairs Books); **Lithuania** (Vaga); **Poland** (Edgard); **Vietnam** (Diyojen Yayincılık)

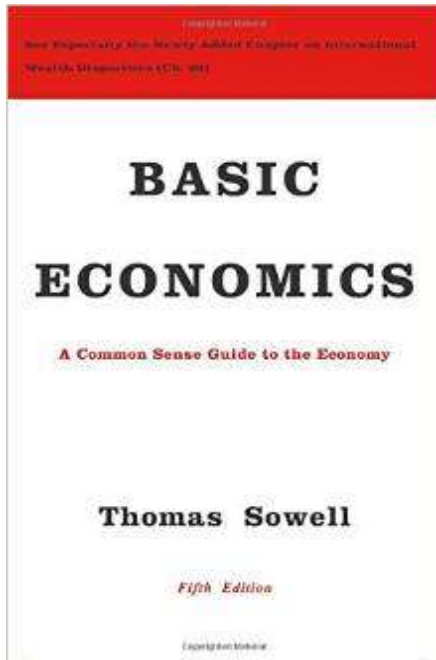
Original Edition: **China** (traditional characters; Lapis Lazuli Light Publishing); **China** (simplified characters; Liaoning Science and Technology); **Czech Republic** (JOTA); **Turkey** (Dogan VE Egmont Yayincilik); **Korea** (Achimnamu Publishing); **Japan** (Futo-sha); **Holland** (Christofoor); **Hungary** (Kulcslyuk Kiadó); **Greece** (Kaleidoscope Publications); **Mexico** (Planeta Mexico); **France** (Editions Triades); **Russia** (Eksmo); **Turkey** (Dogan Kitapcilik); **Estonia** (Pegasus); **Romania** (Editura Trei); **Thailand** (Jlit).



## BASIC ECONOMICS 5<sup>th</sup> Edition

Thomas Sowell

*Over 200,000 copies in print!*



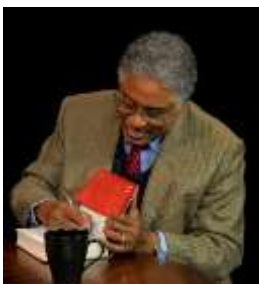
The fifth edition of Thomas Sowell's classic work BASIC ECONOMICS, revised and expanded. Sowell uses colorful examples from all over the world and throughout history to explain basic economic principles. Thomas Sowell is the Rose and Milton Friedman Senior Fellow on Public Policy at the Hoover Institution, Stanford University.

### *Foreign Sales*

The 4<sup>th</sup> edition has sold in **Spain** (Grupo Planeta); **China** Simplified (China Machine Press)

The 1st and 2nd editions of BASIC ECONOMICS are available in **Sweden** (AB Timbro); **Poland** (Fijorr Publishing); **Israel** (Shalem Press); **Japan** (Diamond, Inc); **China** (simplified) to People's Post & Telecommunications Press. Malpure in **Korea** published the first edition and has also purchased rights to the 3rd edition.

The 5th edition has sold in **Simplified Chinese** (Ginkgo Book Co.), **Traditional Chinese** (Sunrise Press), **Hebrew** (Shalem Press.)


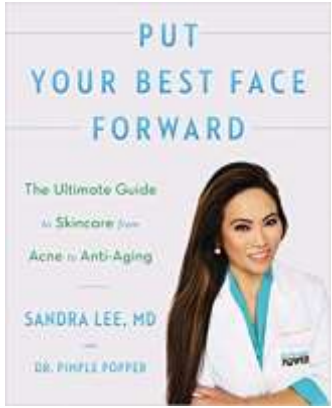


**Thomas Sowell** is the Rose and Milton Friedman Senior Fellow on Public Policy at the Hoover Institution with Stanford University. Over the past three decades, Sowell has taught economics at various colleges and universities, including Cornell, Amherst, and the University of California at Los Angeles, as well as the history of ideas at Brandeis University. He has also been associated with three other research centers, in addition to the Hoover Institution.

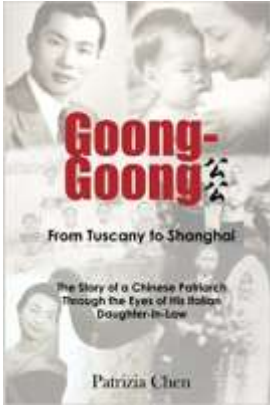
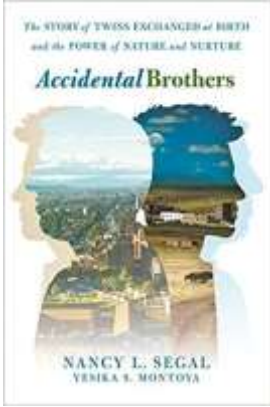
Sowell's other books include *Affirmative Action Around the World* (2004), *Economic Facts and Fallacies* (2008), *Housing Boom and Bust* (2009), *Intellectuals and Society* (2009), *Applied Economics* (2009), and, most recently, *Discrimination and Disparities*, which has already sold over 32,000 copies.



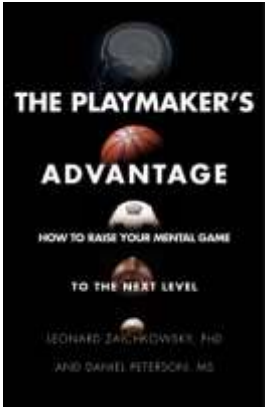
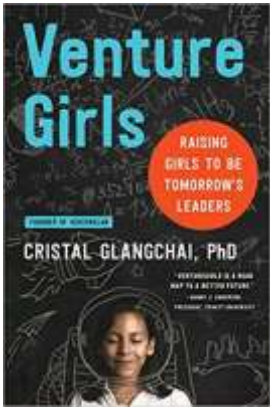
## Recent Backlist

<p>Pegasus December 2018</p> 	<p><b>THE GREAT WAR IN AMERICA: <i>World War I and Its Aftermath</i></b> – Garrett Peck</p> <p>Comprehensive and highly readable, <i>The Great War in America</i> chronicles the American experience during World War I and the unexpected changes that rocked the country in its immediate aftermath – the Red Scare, race riots, suffrage and Prohibition – even as the country withdrew from the world’s stage. This timely book is a reexamination of America’s first truly global experience as the United States is about to commemorate the centennial of WWI, which the author argues was the most pivotal war of the 20<sup>th</sup> century. Educated general-interest readers and students of history alike will find this book especially relevant as the U.S. is currently questioning its role in the world, particularly in light of current White House policy.</p>
<p>Dey Street September 11, 2018</p> 	<p><b>PUT YOUR BEST FACE FORWARD: <i>The Ultimate Guide to Skincare from Acne to Anti-Aging</i></b> — Dr. Sandra Lee</p> <p>International YouTube phenomenon, Dr. Sandra Lee collects her skincare expertise in one volume with the same wit and warmth that her fans have come to love. The book will cover everything from pimple popping to anti-aging. Packed with anecdotes, actionable advice, professional tips, step-by-step tutorials, fan questions, quizzes and checklists, PUT YOUR BEST FACE FORWARD teaches readers how to care for their skin at home, as well as what to expect at the doctor’s office.</p> <p>Two million people follow Dr. Pimple Popper on Instagram, one million on Facebook, half a million on Snapchat, forty thousand on Twitter, and nearly two million subscribe on YouTube where Dr. Pimple Popper’s videos have been watched over a billion times. Dr. Sandra Lee is now in her second season of a popular TV show on TLC.</p>



<p>SinoMedia International Group May 8, 2018</p> <p>UK Rights available</p> 	<p><i>GOONG-GOONG: From Tuscany to Shanghai, The Story of a Chinese Patriarch Through the Eyes of His Italian Daughter-In-Law</i> – Patrizia Chen</p> <p>GOONG-GOONG is Italian journalist Patrizia Chen’s memoir of the history of her Chinese in-laws. From the start of her marriage, Patrizia was fascinated by her Chinese father-in-law. She was certain that she must chronicle his life and the history of his prominent Shanghai family. She followed Goong-Goong, as she called him, everywhere. She became an Italian Gretel of sorts, picking up the crumbs of information he dropped. GOONG-GOONG is the result of Patrizia's relentless curiosity, illuminating how this one family encapsulates the complex history of modern China.</p>
<p>St. Martin’s Press April 17, 2018</p> <p>Rights Sold: Spanish</p> 	<p><i>ACCIDENTAL BROTHERS: The Story of Twins Exchanged at Birth and the Power of Nature Vs. Nurture</i> – Nancy Segal</p> <p>Dr. Nancy Segal is a twin chaser. Her most interesting case to date was the subject of a <i>New York Times Magazine</i> <a href="#">cover story</a>. In <i>Accidental Brothers</i>, she will explore the lives of two sets of identical twin boys born in different hospitals in 1987 and, in a series of improbable events, switched so each boy grew up, identified as a “fraternal” twin in his “brother’s” family, never knowing his <i>identical</i> twin was also living as a misidentified fraternal twin elsewhere...until twenty-three years later when the mistake was discovered. <i>Accidental Brothers</i> combines Dr. Segal’s personal fascination, her scientific research, and original work with these twins in this one-of-a-kind case.</p> <p>A twin herself, Segal holds a PhD from the University of Chicago in social and behavioral sciences, and degrees in both literature and psychology from Boston University. She is currently a professor of psychology and the director of the Twin Studies Center at California State University, Fullerton, which she founded in 1991.</p>

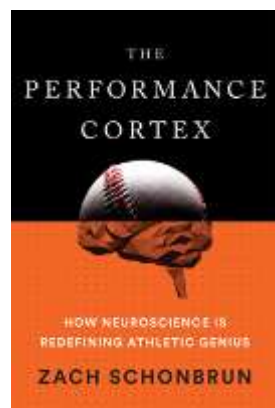


<p>Jeter Publishing June 12, 2018</p> <p>Rights Sold: Czech Russia</p> 	<p><b>THE PLAYMAKER'S ADVANTAGE: <i>How Athlete Cognition Will Raise Your Game to the Next Level</i></b> – Leonard Zaichkowsky and Daniel Peterson</p> <p>Coaches search for it. Athletes want it. Fans love it. The playmaker on any sports team possesses it: an elusive, intangible quality combining anticipation, perception and decision-making skills that raises their game above the competition. For the first time, cognitive science research is revealing the secrets of the playmaker's keen sense of awareness. Using today's technology and tools, it is now possible to understand, assess, and train this “sixth” sense - or what the authors term <i>Athlete Cognition</i>.</p> <p>THE PLAYMAKER'S ADVANTAGE presents the emerging science of athlete cognition and explains how to take advantage of training tools and practice patterns that assess and grow this proficiency across team sports. The authors interview scientists about the latest findings that are going directly from the lab to the field. They also talk to top athletes and coaches (see proposal for a list) about training and using this skill set.</p>
<p>Harper Collins May 8, 2018</p> <p>UK Rights Available</p> <p>Rights Sold: Spain Vietnam</p> 	<p><b>VENTURE GIRLS: <i>Raising Entrepreneurial Girls to Be Tomorrow's Leaders</i></b> - Cristal Glangchai</p> <p>VENTUREGIRLS by Cristal Glangchai, PhD is a book for fathers, mothers, teachers and mentors who are dedicated to teaching girls that they can succeed in traditionally male-dominated industries. Women engineers and scientists are outnumbered by men 5 to 1, and women fill just 20% of the technical jobs at top companies like Google, Twitter and Facebook. Dr. Glangchai has had great success coaching and mentoring girls from preschool through high school in topics that have traditionally been “for boys only.” In this book, Glangchai shares her advice for mentoring future female scientists and techies. She shares her experiences working with young girls through her nonprofit VentureLab, from the group of 5-year-olds who invent Tasty-Doh, an edible modeling clay, to the young girl who learns the math to create a line of products using a 3D printer.</p>



Dutton  
April 17, 2018

Rights Sold:  
France  
Russia  
UK



**THE PERFORMANCE CORTEX: *How Neuroscience is Redefining Athletic Genius* — Zach Schonbrun**

In the tradition of *The Sports Gene* by David Epstein and *The Talent Code* by Daniel Coyle, THE PERFORMANCE CORTEX is an entertaining deep dive into the science of skill that will appeal to sports fans and science enthusiasts alike.

In this wide-ranging, deeply sourced and researched book, Schonbrun accompanies researchers, players, coaches, and scouts on a journey to understand human movement and its spectacular potential. Answering questions along the way like why Sir Jackie Stewart was a three-time world champion Formula 1 driver in an era of fiery crashes; why Michael Jordan couldn't hit; why modern robotics can't come close to replicating the delicate dexterity of a 5-year-old's hand; why tennis stars might be math geniuses; and why all animals have brains in the first place.